

| Latin America | January – March 2008 | January – March 2007 | +/-% | Like-for-like +/-% |
|---|-------------------------|-------------------------|-------|-----------------------|
| Sales of cement in million t | 6.6 | 6.3 | +4.8 | +4.8 |
| Sales of aggregates in million t | 3.0 | 3.0 | 0.0 | 0.0 |
| Sales of ready-mix concrete in million m ³ | 2.8 | 2.4 | +16.7 | +16.7 |
| Net sales in million CHF | 977 | 933 | +4.7 | +15.5 |
| Operating EBITDA in million CHF | 284 | 304 | -6.6 | +5.9 |
| Operating profit in million CHF | 229 | 242 | -5.4 | +7.9 |